Message Text

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INFO OCT-01 AF-10 EUR-25 EA-11 IO-14 ISO-00 ACDA-19

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EB-11 COME-00 SS-20 DRC-01 /144 W

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FM AMEMBASSY TOKYO

TO SECSTATE WASHDC PRIORITY 8614

INFO AMEMBASSY BANKGOK

AMEMBASSY BERN

AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY CANBERRA

AMEMBASSY COPENHAGEN

AMEMBASSY LONDON

AMEMBASSY PARIS

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E.O. 11652: GDS TAGS: TECH JA

SUBJ: URANIUM ENRICHMENT - US POLICY REASSESSMENT

REF: A) PARIS 30317; B) BONN 17154; C) TOKYO 15664

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BEGIN SUMMARY. JAPANESE HAVE LARGEST SINGLE NATIONAL NUCLEAR POWER PROGRAM OUTSIDE OF US AND CORRESPONDING REQUIREMENT FOR URANIUM ENRICHMENT SERVICES. HOWEVER, UNLIKE EUROPEANS, JAPANESE HAVE NO PROSPECTS FOR DOMESTIC ENRICTMENT CAPABILITY PRIOR TO MID-TO-LATE 1980S AND CONSEQUENTLY MUST IMPORT ENRICHING SERVICES. MOREOVER, AMONG HIGHLY INDUSTRIALIZED COUNTRIES, JAPAN IS BY FAR MOST DEPENDENT ON IMPORTED ENERGY RESOURCES LARGELY OUTSIDE ITS CONTROL. MAXIMUM DEVELOPMENT OF NUCLEAR POWER, THEREFORE, IS KEY ELEMENT IN DIVERSIFICATION OF ENERGY SOURCES WHICH RECENT MID-EAST EVENTS HAVE MADE HIGH PRIORITY NATIONAL GOAL. THUS FAR JAPANESE HAVE PREFERRED CONSIDER US AS THEIR FIRST CHOICE AND MAJOR SOURCE FOR LONG-TERM SUPPLY OF ENRICHING SERVICES. HOWEVER, PROSPECTIVE AVAILABILITY OF ALTERNATIVE SOURCES OF SUPPLY COUPLED WITH INCREASED RES-TRICTIVENESS OF US LONG-TERM SUPPLY POLICIES AND DIFFICULTIES CONFRONTING JAPANESE IN OBTAINING ACCESS TO WHAT THEY CONSIDER MEANINGFUL TECHNOLOGICAL INFO FOR US-BASED JOINT VENTURE PLANT RAISES POSSIBILITY THAT US COULD LOSE SIGNIFICANT SHARE OF UNCOMMITTED JAPANESE MARKET. THUS, WHILE FACTORS DIFFER SOME-WHAT, REASSESSMENT OF US POLICY AS RECOMMENDED REF A AND REF B APPEARS TO BE EQUALLY NECESSARY IN CASE OF JAPAN. EM-BASSY RECOMMENDS THAT, IN JAPANESE CASE, EMPHASIS SHOULD BE GIVEN TO CONSIDERATION OF WHAT CONCESSIONS, IF ANY, US MIGHT BE ABLE TO OFFER IN ORDER MAKE CONTRACTING MORE PALATABLE AND PARTICIPATION IN JOINT VENTURE ENRICHMENT PLANT MORE MEANING-FUL. SUCH REASSESSMENT MIGHT ALSO INCLUDE CONSIDERATION OF EXTENT TO WHICH PRESENT EIGHT-YEAR LEAD TIME IN CONTRACTING FOR ENRICHING SERVICES MIGHT FORCE NEWLY EMERGING NUCLEAR COUNTRIES TO OPT FOR NATURAL URANIUM SYSTEMS RATHER THAN US-TYPE ENRICHED URANIUM PLANTS. END SUMMARY.

1. JAPANESE CURRENTLY HAVE ABOUT 1800 MWE OF NUCLEAR CAPACITY IN OPERATION WITH ANOTHER 13,800 MWE UNDER CONSTRUCTION OR APPROVED FOR CONSTRUCTION START. CURRENT PROJECTIONS ARE TO HAVE ABOUT 30,000 MWE INSTALLED NUCLEAR CAPACITY BY 1980 AND 60,000 MWE BY 1985. WHILE 1980 ESTIMATE LOOKS OPTIMISTIC IN LIGHT OF PRESENT SITING DIFFICULTIES, GOVERNMENT IS CONSIDERING INCREASING 1985 TARGET TO 70,000 OR 80,000 MWE IN VIEW OF ENERGY CRISIS. THIS IS LARGEST SINGLE NATIONAL NUCLEAR POWER PROGRAM OUTSIDE OF US AND ESSENTIALLY ALL OF IT IS EXCONFIDENTIAL

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PECTED TO BE US-TYPE LWRS. JAPANESE ESTIMATES OF RELATED EN-RICHING SERVICES REQUIREMENTS ARE ABOUT FOUR MILLION KG SWU PER YEAR IN 1980, INCREASING TO ABOUT NINE MILLION KG SWU BY 1985.

2. JAPANESE UTILITIES HAVE PROCURED AND ARE CONTINUING PROCURE ALL ENRICHING SERVICES FROM US. JAPANESE GOVT IS SUPPORTING ENRICHMENT R&D PROGRAM, PRIMARILY ON CENTRIFUGE, WITH OBJECTIVE

OF DEVELOPING TECHNOLOGY TO LEVEL AND AT PACE THAT INTERNATIONALLY COMPETITIVE DOMESTIC ENRICHING PLANT COULD BE BROUGHT ON LINE ABOUT 1985. IT SHOULD BE EMPHASIZED THAT THIS IS ONLY TARGET FOR ORIENTING RESEARCH PROGRAM AND NO DECISION HAS BEEN MADE TO CONSTRUCT PLANT.

3. FOR THOSE REACTORS REQUIRING ENRICHING SERVICES PRIOR JULY 1, 1978, JAPANESE UTILITIES ARE PROCEEDING APACE TO NEGOTIATE AND EXECUTE CONTRACTS BEFORE AEC-ESTABLISHED DEADLINE OF DEC 31, 1973. CURRENTLY ANTICIPATE THAT ALL WILL BE SIGNED PRIOR TO DEADLINE.

4. FOR THOSE REACTORS REQUIRING ENRICHING SERVICES AFTER JULY

1, 1978, BUT PRIOR JULY 1, 1982, JAPANESE UTILITIES CURRENTLY PLANNING CONTRACT WITH USAEC FOR ALL SUCH PLANTS. THIS OBJECTIVE WILL BE COMPLICATED BY SEVERAL FACTORS INCLUDING A) SCHEDULE UNCERTAINTIES INTRODUCED BY SITING PROBLEMS; B) POSSIBLE ACCELERATION OF NUCLEAR POWER INSTALLATION SCHEDULE CURRENTLY UNDER CONSIDERATION BY GOVERNMENT; C) JAPANESE DISSATISFACTION WITH SOME FEATURES OF USAEC NEW CONTRACTING POLICY; D) OUTCOME OF APPARENT COMMITMENT BY JAPANESE PRIME MINISTER TO PURCHASE ENRICHING SERVICES FROM FRENCH BEGINNING SOMETIME IN PERIOD 1980-85; AND F) DESIRE ON PART OF SOME JAPANESE OFFICIALS TO

DIVERSIFY SUPPLY SOURCES. EMBASSY FEELS THAT US HAS EXCELLENT CHANCE TO OBTAIN CONTRACTS FOR ALL OR ALMOST ALL OF THESE PLANTS PRIMARILY BECAUSE OF CONSERVATIVE NATURE OF JAPANESE UTILITY EXECUTIVES WHO E E E E E E E

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WERE UNREASONABLE AND UNNECESSARILY RESTRICTIVE. SHORTLY AFTER NEW POLICY FIRST PROPOSED, ONE GOVT OFFICIAL, IN RARE DISPLAY OF FEELING, PROTESTED TO AEC SCIREP THAT IT WAS "BLATANT EXERCISE OF MONOPOLISTIC POWER" POSSIBLE ONLY BECAUSE OF AEC'S COMPLETE MONOPOLY IN ENRICHMENT FIELD. SINCE THAT CONFIDENTIAL CONFIDENTIAL

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TIME, JAPANESE PROTESTS HAVE BEEN MORE RESTRAINED, PROBABLY DUE MORETO FEAR OF ANTAGONIZING AEC (THEIR SOLE SUPPLIER OF ENRICHING SERVICES) THAN OF ANY GREATER SATISFACTION WITH

DETAILS OF POLICY. MAJOR CONCERNS OF JAPANESE UTILITIES HAVE BEEN MAGNITUDE OF EIGHT-YEAR LEAD TIME AND ABSOLUTE INFLEXIBILITY IN ANNUAL REQUIREMENTS (OPTION TO OBTAIN ADDITIONAL PRODUCT BY DELIVERING ADDITIONALFEED DOES NOT SEEM TO HAVE MADE MUCH OF AN IMPRESSION). WHILE THERE HAVE BEEN SOME COMPLAINTS ABOUT ADVANCE PAYMENT, THIS IS NOT BELIEVED TO BE MAJOR PROBLEM.

7. RE ALTERNATIVE SOURCES OF ENRICHING SERVICES. ALL POTENTIAL SUPPLIERS HAVE BEEN IN TOUCH WITH JAPANESE, WITH FRENCH BEING MOST PERSISTENT. AFTER CONCLUSION THEIR JOINT STUDY WITH FRENCH, JAPANESE ON SEVERAL OCCASIONS EXPRESSED THEIR INABILITY AND UNWILLINGNESS TO BE PARTICIPANT IN EURODIF BECAUSE OF THEIR COMMITMENT TO US. FINALLY, IMMEDIATELY PRIOR TO PRIME MINISTER TANAKA'S VISIT TO EUROPE, FRENCH DROPPED PARTICIPATION IDEA AND PROPOSED INSTEAD THAT JAPAN COMMIT ITSELF TO PURCHASE PART OF OUTPUT OF EURODIF. DURING MEETINGS IN PARIS TANAKA MADE SUCH COMMITMENT ALTHOUGH DETAILS NOT YET AVAILABLE. THIS APPARENTLY WAS STRICTLY POLITICAL DECISION TAKEN WITHOUT PRIOR CONSULTATION WITH UTILITIES AND THEY ONLY NOW BEGINNING TO STUDY HOW TO IMPLEMENT COMMITMENT (REF C). JAPAN ALSO PAR-

TICIPATING IN ACE STUDY AND HAS BEEN APPROACHED BY USSR, SOUTH AFRICA AND AUSTRALIA. JAPANESE PRIVATE INDUSTRY ALSO PARTICIPATING IN BRINCO STUDY.

8. EMBASSY ASSESSMENT IS THAT MOST JAPANESE UTILITY OFFICIALS WOULD PREFER, IF POSSIBLE, DEAL WITH US FOR ENRICHING SERVICES. HOWEVER, WITHINJAPANESE GOVT THERE ARE STRONG PROPONENTS OF DIVERSIFICATION OF SUPPLY SOURCES. THESE FORCES SEEM TO HAVE WON THEIR FIRST MAJOR VICTORY WITH TANAKA COMMITMENT TO PURCHASE PART OF EURODIF OUTPUT. WHETHER THEY WILL BE ABLE TO DIVERT ADDITIONAL PORTIONS OF JAPANESE MARKET TO NON-US SOURCES MAY WELL DEPEND ON US ATTITUDE RE FUTURE CONTRACT NEGOTIATIONS AND JAPANESE PARTICIPATION IN US-BASED ENRICHMENT PLANT. IT SEEMS CLEAR THAT THIS IS NOW COMPETITIVE SITUATION AND US NO LONGER ABLE TO SIT BACK AND MERELY WAIT FOR CUSTOMERS TO BREAK DOWN CONFIDENTIAL

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OUR DOORS. INSTEAD, IF US WANTS JAPANESE MARKET, IT MUST TAKE MORE SALESMAN-LIKE APPROACH.

9. IN KOREA, NEW USAEC TERMS AND CONDITIONS ON ENRICHMENT SER-VICES SUPPLY HAVE CAUSED CONSTERNATION AND ARE RESULTING IN SERIOUS CONSIDERATION OF PURCHASE OF NATURAL URANIUM REACTORS FROM CANADA FOR UNITS THREE AND FOUR. AECL REPRESENTATIVES ARE PLANNING VISIT KOREA IN EARLY DECEMER AND AEC SCIREP UNDER-STANDS THAT AT LEAST ONE HIGH-LEVEL KOREAN OFFICIAL MAY ALREADY HAVE DECIDED SUPPORT NATURAL URANIUM BID. IN RECENT MEETING WITH KOREAN OFFICIALS, ONE US EQUIPMENT SUPPLIER FELT COMPELLED EXPLAIN ALTERNATIVE SOURCES OF ENRICHING SERVICES THAT WERE DEVELOPING IN ORDER KEEP OPEN BIDDING. WHILE NO SPECIFIC INFO AVAILABLE, IT LIKELY THAT COUNTRIES SUCH AS THAILAND AND PHILIPPINES WILL NOT BE ABLE MAKE POSITIVE DECISION TO BUILD NUCLEAR PLANT ON TIME SCHEDULE REQUIRED BY CURRENT USAEC POLICY AND THEREFORE WILL BE FORCED TURN TO OTHER ENRICHING SERVICES SUPPLIERS OR BUY NATURAL URANIUM REACTORS, PROBABLY THEREBY REDUCING PROSPECTS FOR EQUIPMENT PURCHASE FROM US SUPPLIERS. SHOESMITH

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